

Hagar hf. - Forecast 2025/26-2034/35 and valuation as of 1 Mar 2025

Amounts are in million ISK / %	Actual	Actual	Actual	Actual	Actual	Forecast									
Consolidated basis	28/02/2021	28/02/2022	28/02/2023	28/02/2024	28/02/2025	28/02/2026	28/02/2027	28/02/2028	28/02/2029	28/02/2030	28/02/2031	28/02/2032	28/02/2033	28/02/2034	28/02/2035
Statement of Comprehensive Income															
Sales	119,582	135,758	161,992	173,270	180,342	203,786	214,995	226,819	239,294	252,456	266,341	280,989	296,444	312,748	329,949
Cost of goods sold	-93,067	-107,317	-131,005	-137,281	-139,238	-159,972	-168,771	-178,053	-187,846	-198,178	-209,077	-220,577	-232,708	-245,507	-259,010
Other operating revenue	409	874	1,997	682	936	1,058	1,116	1,177	1,242	1,310	1,382	1,458	1,539	1,623	1,712
Other operating expenses (Other OpEx)	-18,119	-18,797	-20,943	-23,608	-27,302	-28,530	-30,099	-31,755	-33,501	-35,344	-37,288	-39,339	-41,502	-43,785	-46,193
Operating profit before D&A (EBITDA)	8,805	10,518	12,041	13,063	14,738	16,342	17,240	18,189	19,189	20,244	21,358	22,533	23,772	25,079	26,459
Depreciation and amortisation	-4,258	-4,241	-4,453	-5,028	-5,351	-6,460	-6,664	-6,759	-6,992	-7,368	-7,765	-8,183	-8,624	-9,090	-9,581
Changes in value of investment property	0	0	0	0	1,042	378	295	304	313	322	332	342	352	363	373
Operating profit (EBIT)	4,547	6,277	7,588	8,035	10,429	10,259	10,872	11,733	12,509	13,198	13,925	14,691	15,500	16,352	17,251
Net finance cost	-1,553	-1,503	-1,887	-2,621	-2,988	-3,847	-3,435	-3,813	-3,846	-3,951	-4,067	-4,187	-4,313	-4,444	-4,581
Share of profit of associates	125	209	392	697	981	982	1,071	1,167	1,272	1,387	1,511	1,647	1,796	1,957	2,134
Profit before tax and OCI	3,119	4,983	6,093	6,111	8,422	7,395	8,508	9,088	9,935	10,634	11,370	12,151	12,982	13,865	14,803
Income tax	-600	-982	-1,144	-1,067	-1,392	-1,283	-1,487	-1,584	-1,733	-1,849	-1,972	-2,101	-2,237	-2,382	-2,534
Other comprehensive income	0	0	0	0	3,669	0	0	0	0	0	0	0	0	0	0
Total comprehensive income	2,519	4,001	4,949	5,044	10,699	6,112	7,020	7,504	8,203	8,785	9,398	10,051	10,745	11,484	12,269
Financial Ratios															
Sales, chg. in %	2.8%	13.5%	19.3%	7.0%	4.1%	13.0%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%
Gross profit margin in % (GM)	22.2%	20.9%	19.1%	20.8%	22.8%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%
Other operating expenses / sales	15.2%	13.8%	12.9%	13.6%	15.1%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%
EBITDA %	7.4%	7.7%	7.4%	7.5%	8.2%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Depreciation and amortisation %	13.0%	13.3%	14.3%	14.9%	12.2%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	11.9%	11.9%	11.9%
EBIT %	3.8%	4.6%	4.7%	4.6%	5.8%	5.0%	5.1%	5.2%	5.2%	5.2%	5.2%	5.2%	5.2%	5.2%	5.2%
Interest rate on loans 1)	7.0%	7.1%	9.1%	10.6%	9.1%	9.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%
Return on equity (ROE) 2)	10.7%	17.0%	20.4%	19.9%	38.6%	16.7%	18.1%	18.2%	18.9%	19.1%	19.3%	19.4%	19.6%	19.7%	19.9%
Financial Position															
Non-current assets	47,816	45,064	50,502	57,042	81,876	85,542	99,311	101,177	105,372	109,817	114,527	119,519	124,812	130,425	136,379
Current assets	13,832	20,128	21,505	21,129	23,160	28,403	30,237	32,120	33,768	35,604	37,527	39,557	41,698	43,956	46,338
Total assets	61,648	65,192	72,007	78,171	105,036	113,945	129,548	133,297	139,141	145,421	152,053	159,076	166,510	174,382	182,718
Equity	25,187	26,726	27,931	28,954	38,489	42,097	44,839	47,428	50,379	53,421	56,670	60,142	63,852	67,814	72,045
Non-current liabilities	18,592	20,950	21,101	23,330	36,967	43,486	52,975	50,923	52,683	54,080	55,615	57,203	58,863	60,597	62,410
Current liabilities	17,869	17,516	22,975	25,887	29,580	28,362	31,734	34,945	36,079	39,920	39,768	41,731	43,796	45,971	48,263
Total equity and liabilities	61,648	65,192	72,007	78,171	105,036	113,945	129,548	133,297	139,141	145,421	152,053	159,076	166,510	174,382	182,718
Valuation - ISK															
Wtd. avg. shares (m)	1,175	1,151	1,125	1,098	1,087	1,098	1,098	1,098	1,098	1,098	1,098	1,098	1,098	1,098	1,098
Total comp. income (million ISK)	2,519	4,001	4,949	5,044	10,699	6,112	7,020	7,504	8,203	8,785	9,398	10,051	10,745	11,484	12,269
EPS (including OCI)	2.1	3.5	4.4	4.6	9.8	5.6	6.4	6.8	7.5	8.0	8.6	9.2	9.8	10.5	11.2
DPS	0.0	1.3	2.0	2.3	2.3	2.3	3.9	4.5	4.8	5.2	5.6	6.0	6.4	6.9	7.3
BPS	21.4	23.2	24.8	26.4	35.4	38.3	40.8	43.2	45.9	48.7	51.6	54.8	58.2	61.8	65.6
Sensitivity analysis															
GM 2026-2035	Other OpEx / sales 2026-2035			Residual earnings ...	7.2	2.0	2.6	2.8	3.2	3.4	3.7	4.0	4.3	4.6	5.0
	15.0%			Discount rate	10.0%	1.1	1.2	1.3	1.5	1.6	1.8	1.9	2.1	2.4	2.6
	14.0%			Present value of RE ..	1.8	2.1	2.1	2.2	2.1	2.1	2.0	2.0	2.0	2.0	1.9
	13.0%			Total PV of RE	20.3										
20.5%			PV of CV	36.6	Continuing value (CV): RE 2035 x (1 + 4.5%) / (10% - 4.5%) = 95.0										
21.5%			BV per share 1.3.2025	35.4	Eilifðarvöxtur 4.5%										
22.5%			PV per share	92.4	Value per share on 1.3.2025 in ISK										
Key figures															
2021-2025		2026-2035		Outstanding shares ..	1,098	million									
Sales, chg.	9.2%	6.2%	Equity value	101,407	Equity value on 1.3.2025 (ISK million)										
GM	21.2%	21.5%													
Cost ratio	14.1%	14.0%													
EBIT	4.7%	5.2%													
Avg. ROE ..	21.3%	18.9%													

1) Interest rate on loans = Finance expenses ÷ [(Interest-bearing liabilities 1 Mar + 28 Feb) / 2]
 2) ROE = Total comprehensive income ÷ [Equity at 1 Mar - (9/12 × Dividends) ± (6/12 × Other changes)]