

**Eimskipafélag Íslands hf. - Forecast 2025-2034 and valuation as of 1 Jan 2025**

Amounts are in EUR thousand / % Consolidated basis	Actual 31/12/2020	Actual 31/12/2021	Actual 31/12/2022	Actual 31/12/2023	Actual 31/12/2024	Forecast 31/12/2025	Forecast 31/12/2026	Forecast 31/12/2027	Forecast 31/12/2028	Forecast 31/12/2029	Forecast 31/12/2030	Forecast 31/12/2031	Forecast 31/12/2032	Forecast 31/12/2033	Forecast 31/12/2034		
<b>Statement of Comprehensive Income</b>																	
Operating revenue .....	668,316	882,717	1,070,626	817,916	847,111	902,173	951,793	1,004,141	1,059,369	1,117,634	1,179,104	1,243,955	1,312,373	1,384,553	1,460,703		
Expenses .....	-493,100	-656,353	-771,570	-550,783	-598,881	-627,325	-661,828	-698,229	-736,631	-777,146	-819,889	-864,983	-912,557	-962,748	-1,015,699		
Salaries and related expenses .....	-113,538	-122,305	-135,970	-143,772	-150,421	-157,565	-166,231	-175,374	-185,020	-195,196	-205,932	-217,258	-229,207	-241,813	-255,113		
<b>Operating profit before D&amp;A (EBITDA) .....</b>	<b>61,678</b>	<b>104,059</b>	<b>163,086</b>	<b>123,361</b>	<b>97,809</b>	<b>117,283</b>	<b>123,733</b>	<b>130,538</b>	<b>137,718</b>	<b>145,292</b>	<b>153,284</b>	<b>161,714</b>	<b>170,608</b>	<b>179,992</b>	<b>189,891</b>		
Depreciation and amortisation .....	-44,590	-51,010	-61,618	-62,366	-62,921	-66,649	-70,637	-74,522	-78,621	-82,945	-87,507	-92,320	-97,398	-102,754	-108,406		
<b>Operating profit (EBIT) .....</b>	<b>17,088</b>	<b>53,049</b>	<b>101,468</b>	<b>60,995</b>	<b>34,888</b>	<b>50,634</b>	<b>53,096</b>	<b>56,016</b>	<b>59,097</b>	<b>62,347</b>	<b>65,777</b>	<b>69,394</b>	<b>73,211</b>	<b>77,238</b>	<b>81,486</b>		
Net finance cost .....	-8,574	-7,555	-8,900	-8,041	-13,745	-15,143	-13,367	-14,530	-15,809	-17,186	-18,652	-20,214	-21,876	-23,646	-25,530		
Share of profit of associates .....	262	7,168	13,150	13,399	15,706	8,862	9,659	10,529	11,476	12,509	13,635	14,862	16,200	17,657	19,247		
Income tax .....	-4,325	-12,271	-20,423	-11,847	-6,823	-7,098	-7,946	-8,297	-8,658	-9,032	-9,425	-9,836	-10,267	-10,718	-11,191		
Other comprehensive income (loss) .....	-2,738	4,764	1,078	-8,596	1,760	0	0	0	0	0	0	0	0	0	0		
<b>Total comprehensive income (loss) .....</b>	<b>1,713</b>	<b>45,155</b>	<b>86,373</b>	<b>45,910</b>	<b>31,786</b>	<b>37,254</b>	<b>41,443</b>	<b>43,718</b>	<b>46,107</b>	<b>48,638</b>	<b>51,334</b>	<b>54,206</b>	<b>57,267</b>	<b>60,531</b>	<b>64,011</b>		
Operating revenue, chg. in % .....	-1.7%	32.1%	21.3%	-23.6%	3.6%	6.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%		
EBITDA % .....	9.2%	11.8%	15.2%	15.1%	11.5%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%		
Depreciation and amortisation % .....	13.5%	13.9%	16.3%	16.8%	16.5%	16.5%	16.5%	16.5%	16.5%	16.5%	16.5%	16.5%	16.5%	16.5%	16.5%		
EBIT % .....	2.6%	6.0%	9.5%	7.5%	4.1%	5.6%	5.6%	5.6%	5.6%	5.6%	5.6%	5.6%	5.6%	5.6%	5.6%		
Interest rate on loans 1) .....	3.5%	3.1%	3.5%	5.2%	6.3%	6.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%		
Return on equity (ROE) 2) .....	0.7%	20.3%	36.3%	16.3%	10.9%	12.2%	12.9%	13.0%	13.1%	13.2%	13.3%	13.4%	13.5%	13.6%	13.7%		
<b>Financial Position</b>																	
Non-current assets .....	400,433	435,719	434,075	445,030	479,724	510,470	539,181	569,674	602,066	636,479	673,049	711,915	753,232	797,161	843,877		
Current assets .....	135,698	198,605	232,584	173,809	184,290	204,960	215,636	227,243	239,414	252,288	265,903	280,303	295,533	311,641	328,680		
<b>Total assets .....</b>	<b>536,131</b>	<b>634,324</b>	<b>666,659</b>	<b>618,839</b>	<b>664,014</b>	<b>715,430</b>	<b>754,818</b>	<b>796,917</b>	<b>841,480</b>	<b>888,767</b>	<b>938,952</b>	<b>992,219</b>	<b>1,048,765</b>	<b>1,108,802</b>	<b>1,172,557</b>		
Equity .....	230,657	261,465	312,072	316,891	316,891	339,145	356,384	373,177	390,881	409,564	429,298	450,152	472,202	495,527	520,193		
Non-current liabilities .....	208,486	233,254	205,518	182,080	175,470	186,272	199,959	215,195	231,673	249,217	267,887	287,751	308,882	331,361	355,283		
Current liabilities .....	96,988	139,605	151,976	124,687	171,653	190,013	198,474	208,546	218,926	229,986	241,767	254,315	267,681	281,915	297,082		
<b>Total equity and liabilities .....</b>	<b>536,131</b>	<b>634,324</b>	<b>666,659</b>	<b>618,839</b>	<b>664,014</b>	<b>715,430</b>	<b>754,818</b>	<b>796,917</b>	<b>841,480</b>	<b>888,767</b>	<b>938,952</b>	<b>992,219</b>	<b>1,048,765</b>	<b>1,108,802</b>	<b>1,172,557</b>		
OpRev / OA (incl. ROU; incl. IA; excl. GW)	1.90	2.30	2.89	2.20	2.17	2.17	2.17	2.17	2.17	2.17	2.17	2.17	2.17	2.17	2.17		
Inv. in OA, ROU & IA (excl. GW), net .....	86,386	84,275	46,964	64,020	82,532	92,078	93,553	98,698	104,126	109,853	115,895	122,270	128,994	136,089	143,574		
Cash & cash equiv. / current liabilities ..	0.16	0.26	0.46	0.26	0.17	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30		
Interest bearing liabilities (incl. leases)	230,397	269,676	241,351	214,112	253,757	275,276	297,149	321,609	348,116	376,360	406,436	438,455	472,541	508,823	547,460		
Dividend paid .....	0	3,004	17,477	22,717	24,844	15,000	24,204	26,925	28,403	29,955	31,600	33,351	35,217	37,206	39,326		
Dividend / owners' total comp. income .....	0.0%	166.0%	40.9%	26.9%	54.0%	47.2%	65.0%	65.0%	65.0%	65.0%	65.0%	65.0%	65.0%	65.0%	65.0%		
Equity ratio .....	43.0%	41.2%	46.4%	50.4%	47.7%	47.4%	47.2%	46.8%	46.5%	46.1%	45.7%	45.4%	45.0%	44.7%	44.4%		
<b>Valuation - ISK</b>																	
Wtd. avg. shares (k) .....	181,156	176,561	172,103	166,606	162,270	163,975	163,975	163,975	163,975	163,975	163,975	163,975	163,975	163,975	163,975		
Total comp. income - owners (thousand EUR)	1,810	42,755	84,574	45,982	31,771	37,237	41,423	43,697	46,085	48,615	51,310	54,181	57,240	60,502	63,981		
Owners' equity at year end (thousand EUR) ..	226,400	254,980	302,126	307,679	313,643	335,880	353,099	369,871	387,553	406,213	425,923	446,752	468,775	492,071	516,726		
EUR / ISK .....	156	148	152	151	144	144	144	144	144	144	144	144	144	144	144		
Total comp. income - owners (million ISK)	283	6,311	12,813	6,920	4,572	5,358	5,961	6,288	6,632	6,996	7,383	7,797	8,237	8,706	9,207		
Dividend paid (million ISK) .....	0	443	2,648	3,419	3,575	2,159	3,483	3,874	4,087	4,311	4,547	4,799	5,068	5,354	5,659		
Owners' equity at year end (million ISK) ..	35,341	37,635	45,772	46,306	45,133	48,333	50,811	53,224	55,769	58,454	61,290	64,288	67,457	70,809	74,357		
EPS (including OCI) .....	1.6	35.7	74.4	41.5	28.2	32.7	36.4	38.3	40.4	42.7	45.0	47.5	50.2	53.1	56.1		
DPS .....	0.0	2.5	15.4	20.5	22.0	13.2	21.2	23.6	24.9	26.3	27.7	29.3	30.9	32.7	34.5		
BPS .....	195.4	214.9	269.9	281.7	275.2	294.8	309.9	324.6	340.1	356.5	373.8	392.1	411.4	431.8	453.5		
<b>Sensitivity analysis</b>																	
<b>Avg. change in OpRev, 2025-2034</b>		3.6%		5.6%		7.6%		10.0%		12.0%		14.0%		16.0%			
Residual earnings ...		5.2		6.9		7.4		8.0		8.7		9.4		10.2			
Discount rate .....		1.1		1.2		1.3		1.5		1.6		1.8		2.1			
Present value of RE ..		4.7		5.7		5.5		5.5		5.4		5.3		5.1			
Total PV of RE .....		52.5		52.5		52.5		52.5		52.5		52.5		52.5			
PV of CV .....		95.0		95.0		95.0		95.0		95.0		95.0		95.0			
BV per share 1.1.2025		275.2		275.2		275.2		275.2		275.2		275.2		275.2			
PV per share .....		422.7		422.7		422.7		422.7		422.7		422.7		422.7			
Continuing value (CV): RE 2034 x (1 + 4.5%) / (10% - 4.5%) = 246.3																	
Perpetuity growth rate 4.5%																	
Value per share on 1.1.2025 in ISK, EUR 1 = ISK 144																	
Outstanding shares ..		164		164		164		164		164		164		164			
Equity value .....		69,307		69,307		69,307		69,307		69,307		69,307		69,307			
Equity value on 1.1.2025 (ISK million)																	
<b>Key figures</b>		<b>2020-2024</b>		<b>2025-2034</b>		4.5%		5.6%		12.6%		13.0%		5.9%		5.6%	
OpRev chg. ....		4.5%		5.6%		12.6%		13.0%		5.9%		5.6%		16.9%		13.2%	
EBITDA .....		12.6%		13.0%		5.9%		5.6%		16.9%		13.2%		16.9%		13.2%	
EBIT .....		5.9%		5.6%		16.9%		13.2%		16.9%		13.2%		16.9%		13.2%	
Avg. ROE ..		16.9%		13.2%		16.9%		13.2%		16.9%		13.2%		16.9%		13.2%	

1) Interest rate on loans = Finance expenses ÷ [(Interest-bearing liabilities 1 Jan + 31 Dec) / 2]

2) ROE = Total comprehensive income ÷ [Equity at 1 Jan - (9/12 × Dividends) ± (6/12 × Other changes)]